

# Notice



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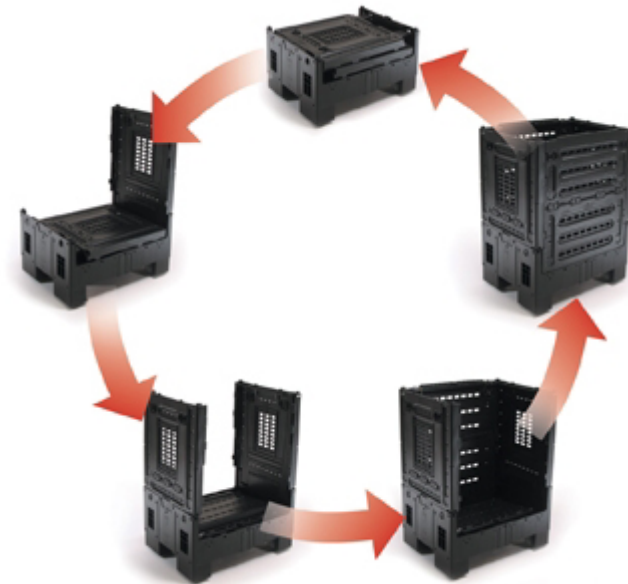
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# Company



## Baltic Equipment Pooling Company

- Established 2010
- Baltic capital ownership
- Services
  - Big boxes monthly rental
  - Crates daily rental
  - Return logistics
  - Crates washing





## **BUSINESS CASE**

# Bepco 5 crates system

## Bepco 5 crates

- Full ECR and EUR standard compatibility

### Dimensions

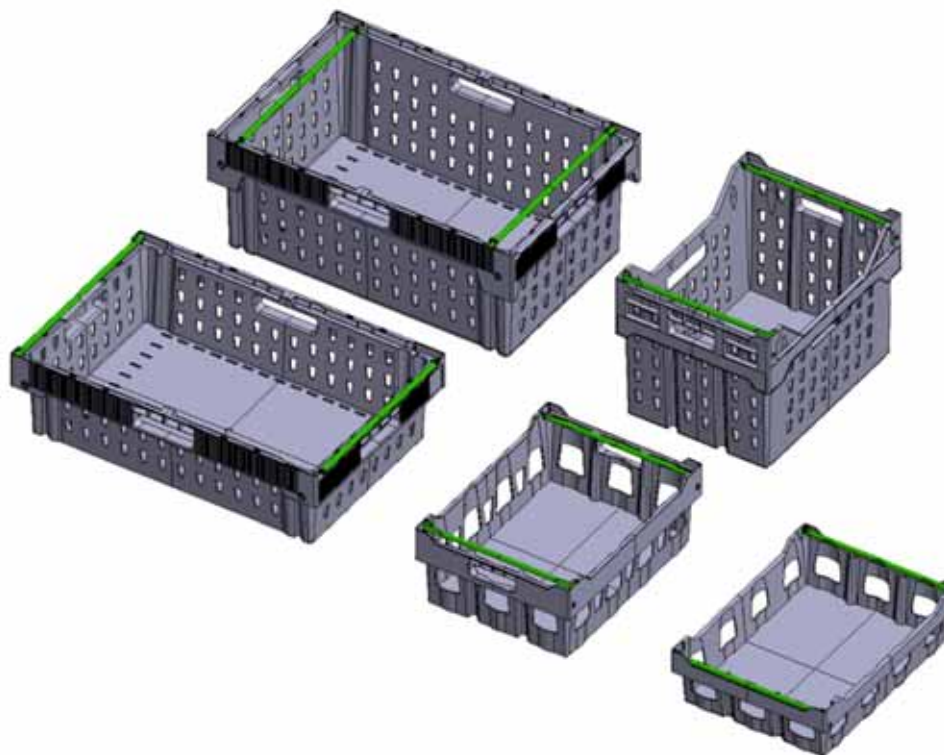
30x40x12

30x40x17

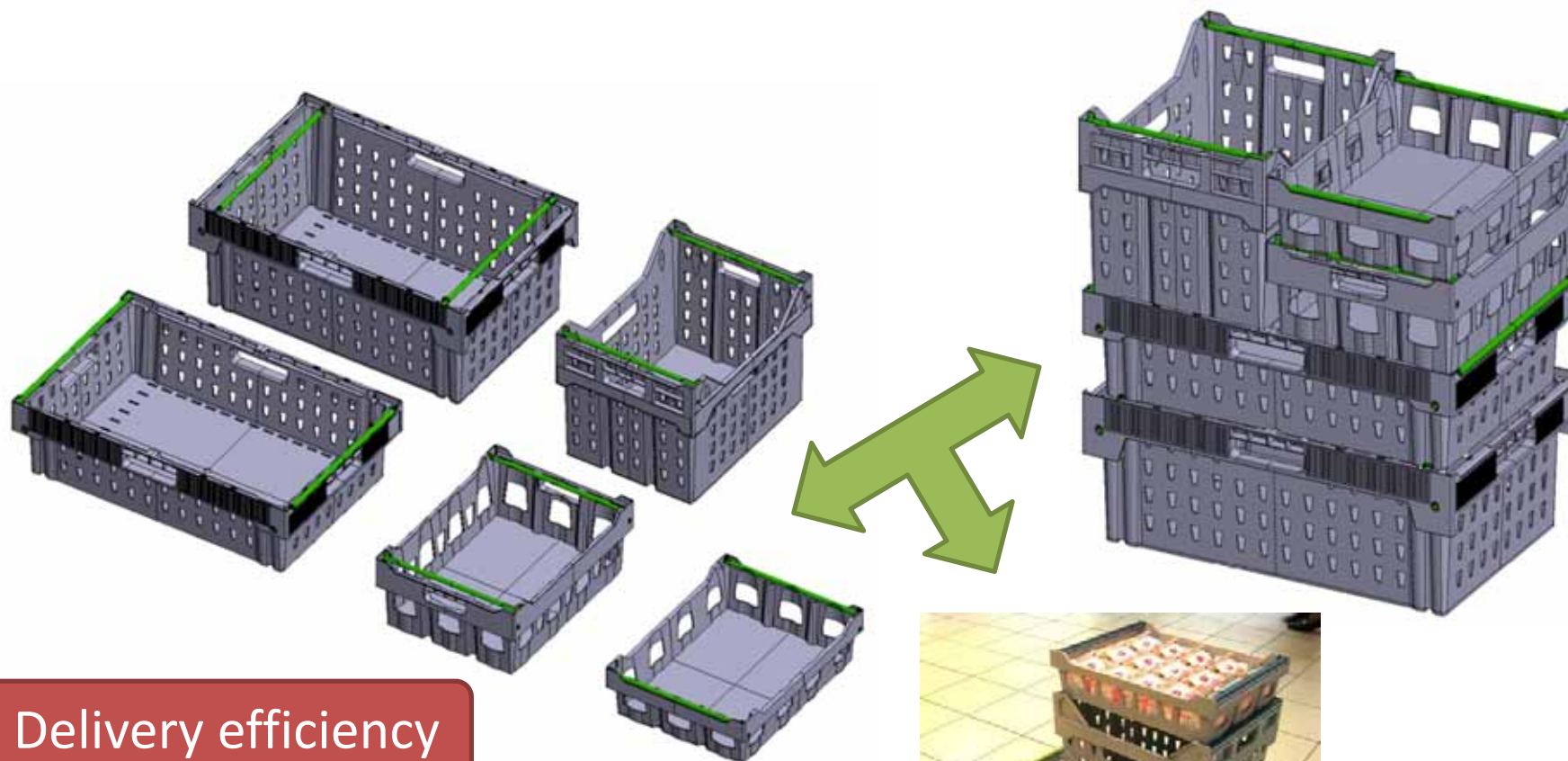
30x40x29

60x40x17

60x40x23



# Cross stackable



Delivery efficiency

Less EUR pallets

Fits with dollies

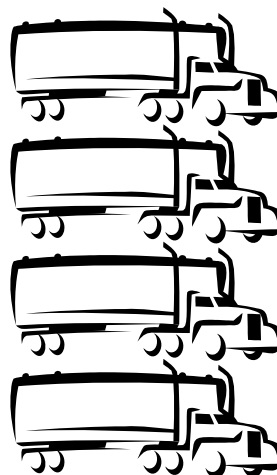




# Designed for dairy products



9 cups



12 cups

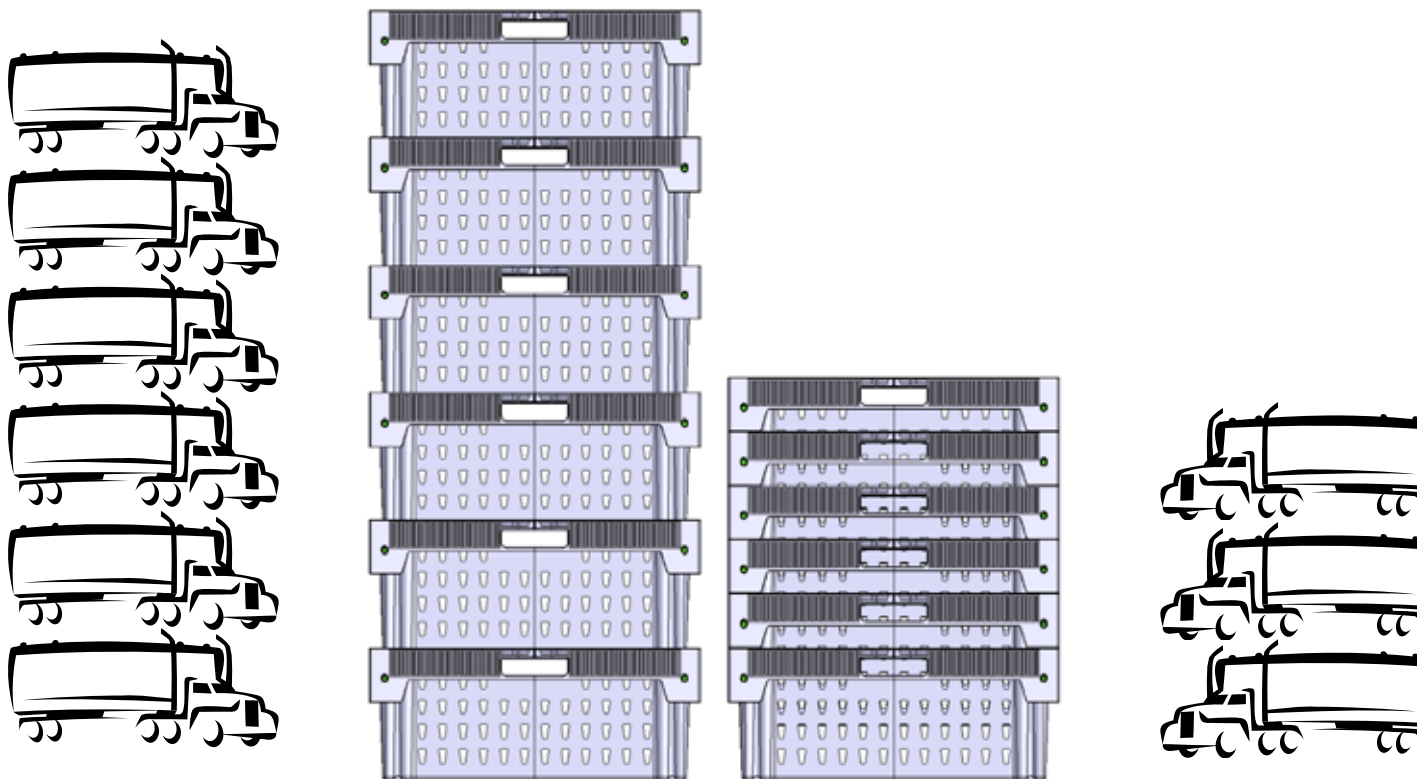


Delivery efficiency

Less EUR pallets

Less warehouse  
operations

# Nestable



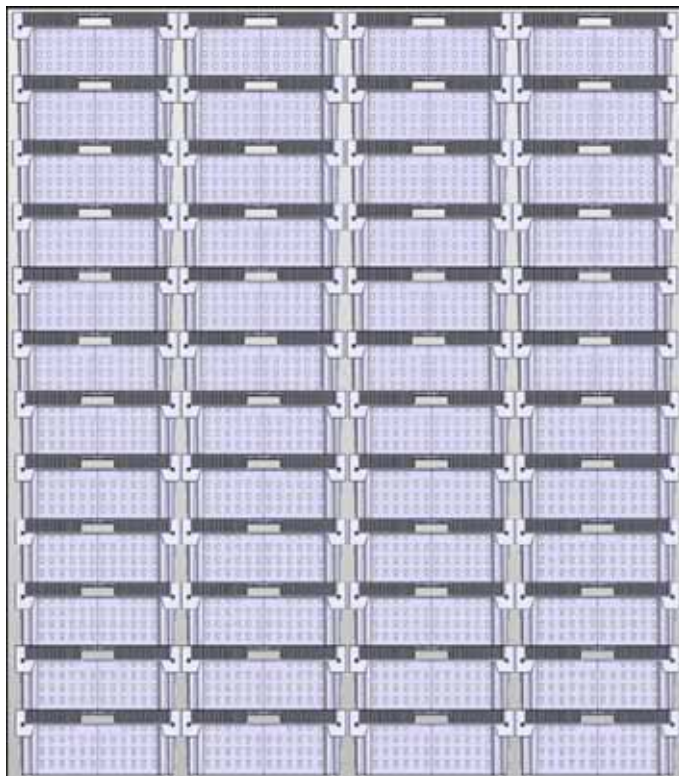
Return efficiency

Less EUR pallets



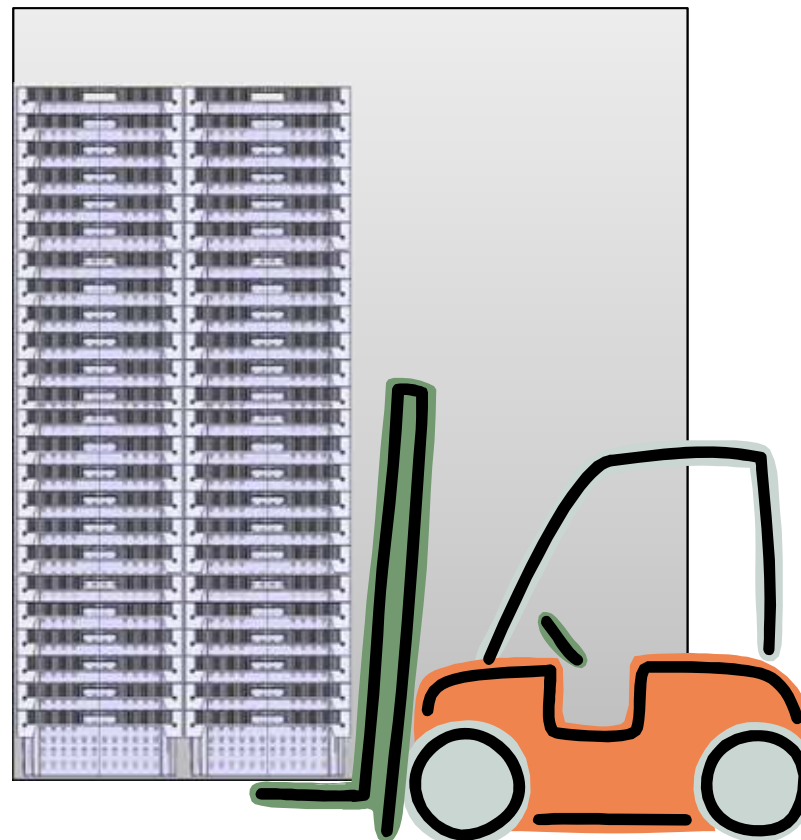
# Nestable

## Warehouse area



Warehouse area  
efficiency

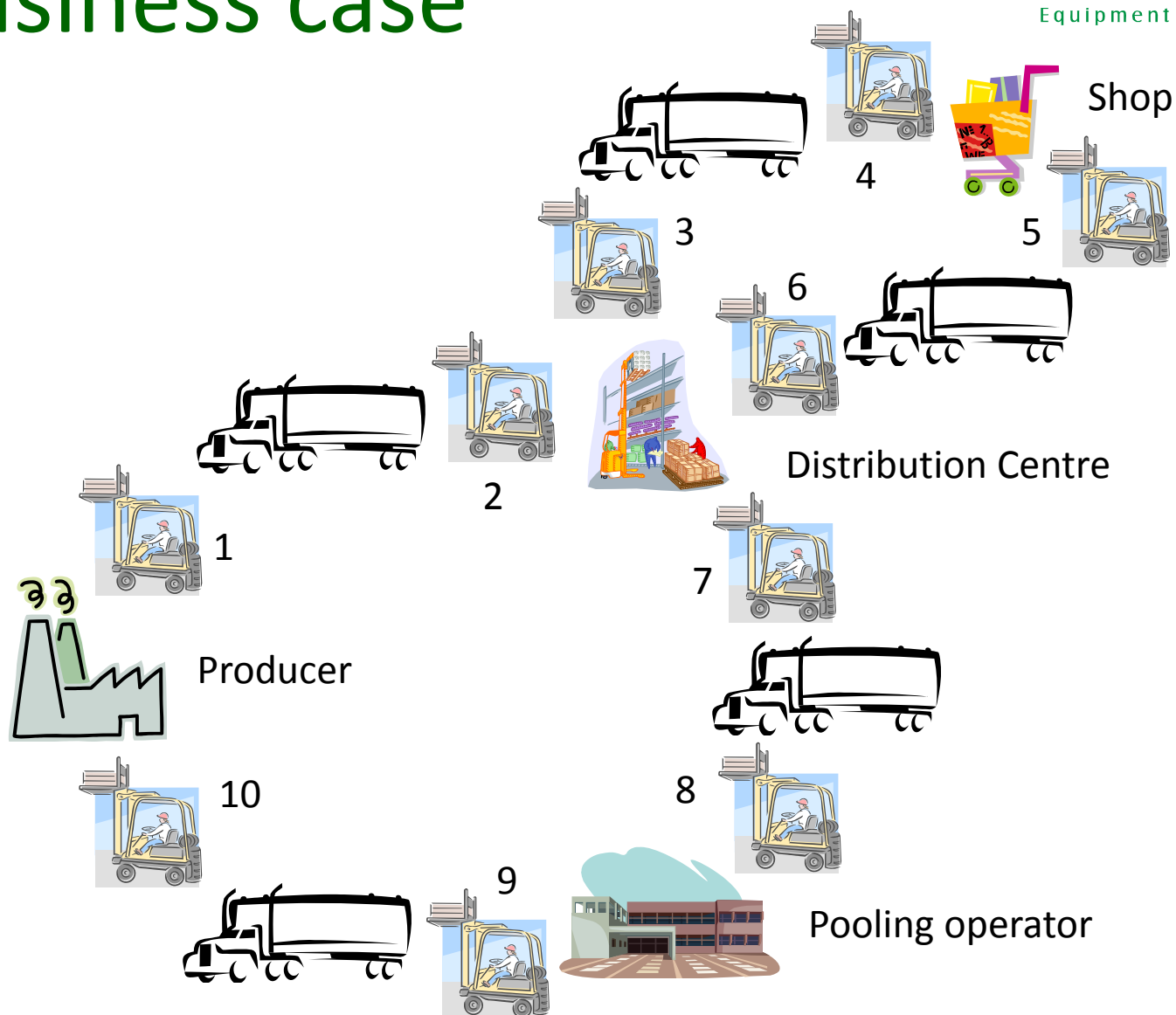
## Warehouse area nested



Less EUR pallets

Less warehouse  
operations

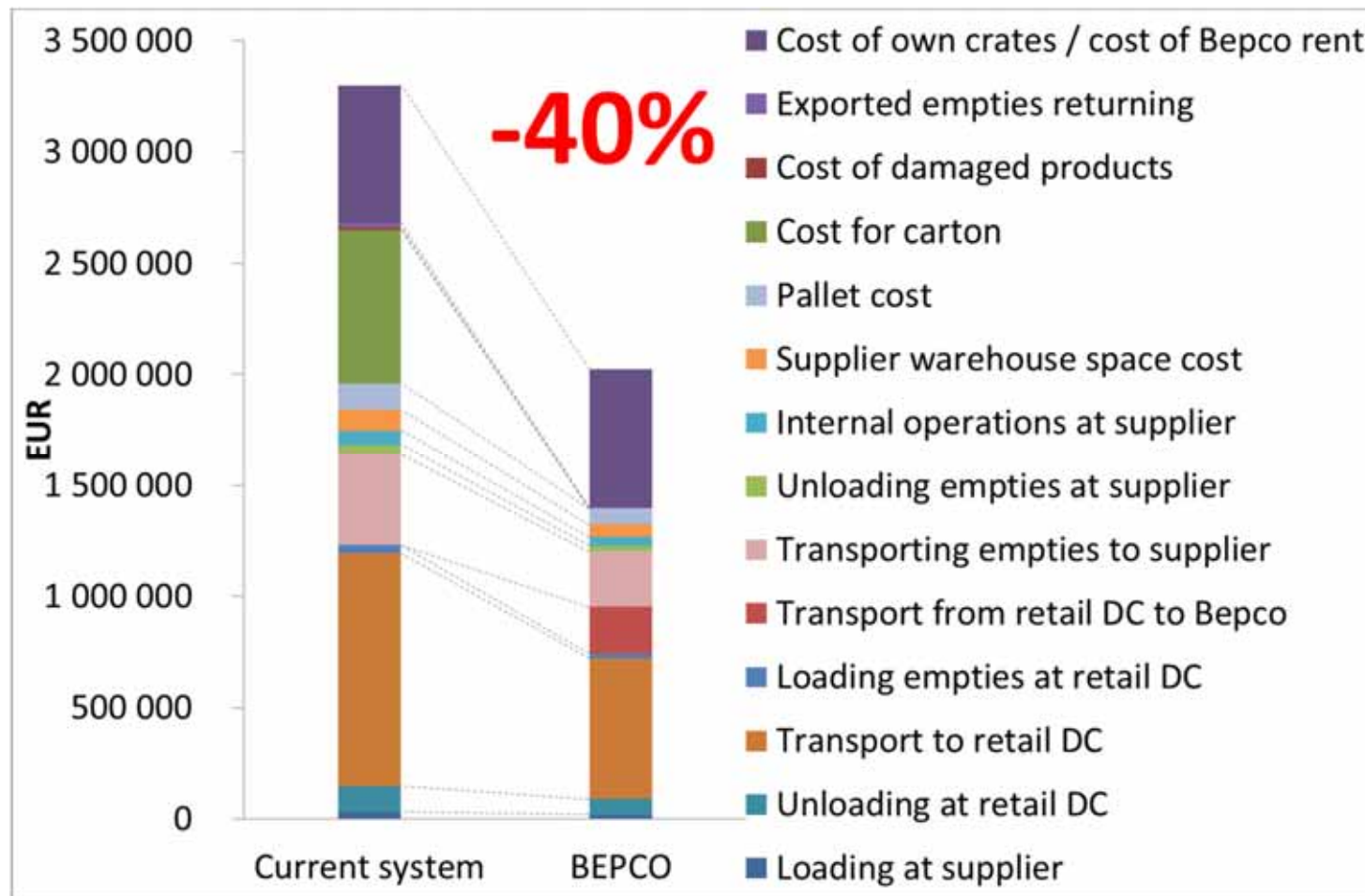
# Business case



# Business case

## 470 pallets delivered to DC's per day

### Annual logistics cost comparison



# Corporate Social Responsibility



24 000 000	less driven km
6 600 000	litres less petrol
2 000 000	Less truck deliveries on the Baltic roads
780 000	less wooden pallets
7 000	tonnes less cardboard

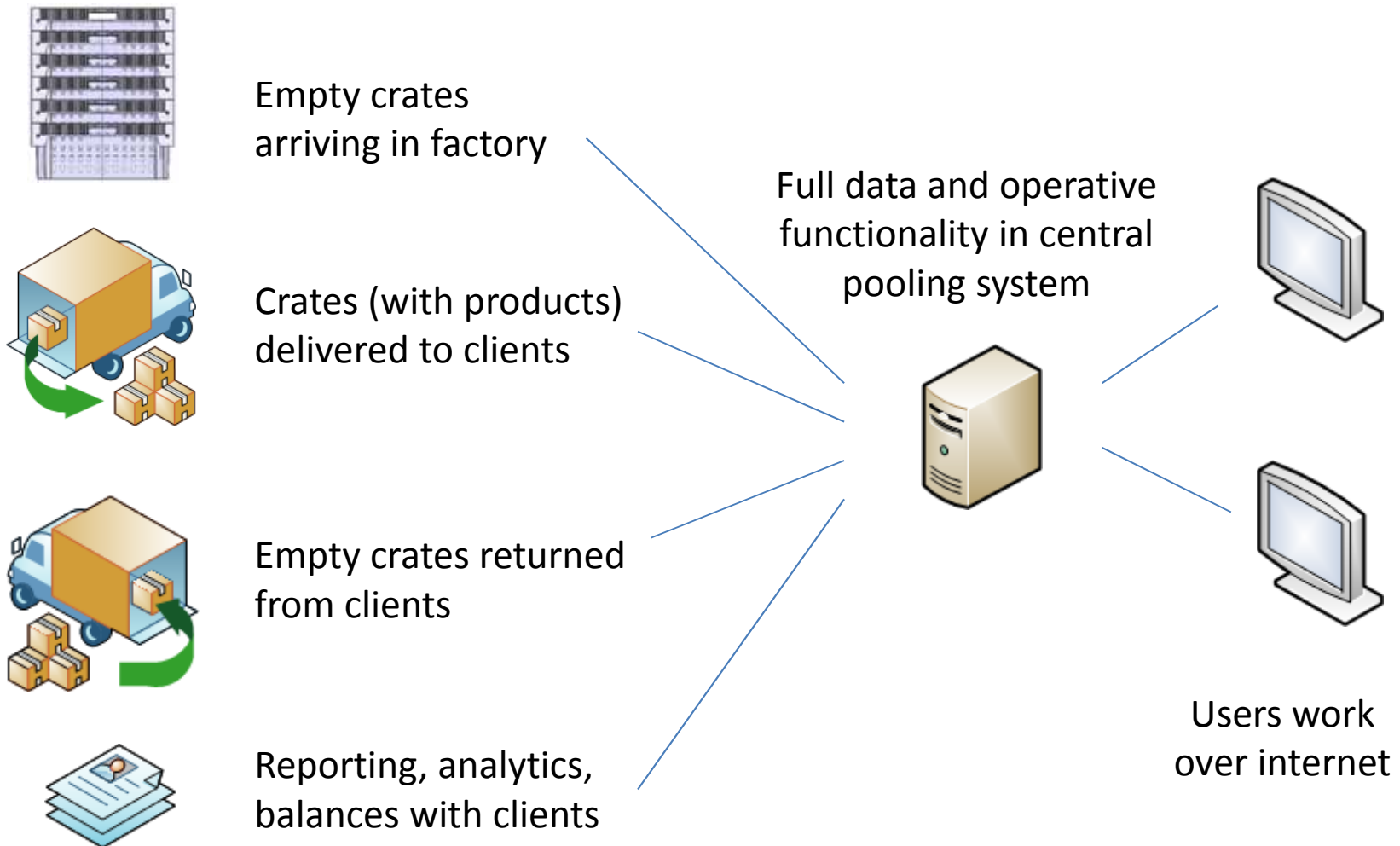
Significantly smaller carbon footprint will be achieved with short period of time and excellent CSR activity will be achieved by local companies



Equipment Pooling Systems

## **SCHEDULE & SOLUTION**

# BEPCO delivers full software solution to producers





# Software functionality



## Standard warehouse functionality for factories

- incoming, outgoing, balances,
- corrections,
- waybills,
- missing,
- internal movements,
- connections to other factory systems



## Automatic RFID Gate functionality for factories and distribution centres

- automatic counting by types
- checking against expected quantity
- automatically recognizing sender
- automatic waybills

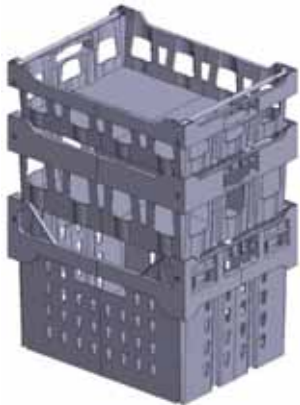


## Central pooling management

- keeping track of correct “rental-days” between factories,
- analytics to reduce piracy and lost crates in market,
- constant analytics to avoid differences in balances between factories and distribution centres

# Schedule

## Week 37



- Start of delivery of crates to clients
  - 2 dairies in Estonia
  - 2 dairies in Lithuania

# Approved by major retailers



# Summary



- Full set EUR and ECR standard crates
- Maximum efficiency with all Dairy products
- Efficiency in all aspects:
  - Delivery to stores
  - Returning transport
  - Operations
  - Automation of production lines
  - RFID
- Start at week 37